

Icom America Inc.
DIR-TSO-3964 Pricing Sheet - September 2019.xlsx
PRICING SHEET

Discount Rate	Icom America offers the State of Texas Department of Information Resources (DIR) End-users a fixed discount rate is based on product group and subject to Icom America's current published retail.						
Amateur	21.25% from published retail						
Avionics	49.25% from published retail						
Landmobile	37.25% from published retail						
Marine	47.65% from published retail						
Systems	37.25% from published retail						
Network (fka WLAN)	20% from published retail						
Accessories	37.25% from published retail						
Software	25% from published retail						
Services	25% from published retail						
Retail Prices	The prices offered herein are from September 2019 and for reference purposes only.						
Shipping Terms	FOB Destination. Icom America offers free surface freight on all orders for the State (CONUS).						
PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Hardware							
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Base Radio	7610	M	\$ 4,278.00	21.25%	\$ 3,394.19
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Radio	ID31A PLUS	M	\$ 350.00	21.25%	\$ 277.69
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Radio	ID51A BLACK2	M	\$ 470.00	21.25%	\$ 372.90
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Radio	V86 12	M	\$ 142.00	21.25%	\$ 112.66
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Receiver	R30 16	M	\$ 725.00	21.25%	\$ 575.22
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Receiver	R30 20	M	\$ 725.00	21.25%	\$ 575.22
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Receiver	R6 SPORT	M	\$ 225.00	21.25%	\$ 178.52
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Handheld Receiver (EURO)	R6E	M	\$ 225.00	21.25%	\$ 178.52
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	7100 02	M	\$ 1,325.00	21.25%	\$ 1,051.26
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	718 62	M	\$ 800.00	21.25%	\$ 634.73
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	718E	M	\$ 720.00	21.25%	\$ 571.25
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	7300 02	M	\$ 1,699.00	21.25%	\$ 1,348.00
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	7600 02	M	\$ 3,500.00	21.25%	\$ 2,776.92
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	7700 12	M	\$ 7,800.00	21.25%	\$ 6,188.57
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	78 41	M	\$ 720.00	21.25%	\$ 571.25
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - HF Mobile Radio	7851 02	M	\$ 16,000.00	21.25%	\$ 12,694.50
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	2300H 05	M	\$ 236.00	21.25%	\$ 187.24
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	2730A 05	M	\$ 352.00	21.25%	\$ 279.28
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	9700 12	M	\$ 2,200.00	21.25%	\$ 1,745.49
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	ID4100A	M	\$ 399.00	21.25%	\$ 316.57
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	ID5100A DELUXE	M	\$ 514.00	21.25%	\$ 407.81
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	IDRP2000V 26	M	\$ 1,320.00	21.25%	\$ 1,047.30
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	IDRP2C 26	M	\$ 1,600.00	21.25%	\$ 1,269.45
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	IDRP2D 26	M	\$ 1,027.00	21.25%	\$ 814.83
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	IDRP2V 26	M	\$ 1,414.00	21.25%	\$ 1,121.88
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Mobile Radio	IDRP4000V 46	M	\$ 1,320.00	21.25%	\$ 1,047.30
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Radio Receiver	R8600 02	M	\$ 3,000.00	21.25%	\$ 2,380.22
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Radio Receiver	R8600 04	M	\$ 3,000.00	21.25%	\$ 2,380.22
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Radio Receiver	R9500 02	M	\$ 16,000.00	21.25%	\$ 12,694.50
Emergency Preparedness Hardware	Icom	Amateur Two-Way Radios - Radio Receiver	R9500 06	M	\$ 17,500.00	21.25%	\$ 13,884.61
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - BaseStation Radio	A120B	M	\$ 1,825.00	49.25%	\$ 933.13
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - BaseStation Radio	A120BE	M	\$ 1,860.00	49.25%	\$ 951.03
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - BaseStation Radio	A220B	M	\$ 3,630.00	49.25%	\$ 1,856.04
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Handheld Radio	A16	M	\$ 405.00	49.25%	\$ 207.08
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Handheld Radio	A16B	M	\$ 480.00	49.25%	\$ 245.43
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Handheld Radio	A25C	M	\$ 715.00	49.25%	\$ 365.58
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Handheld Radio	A25C SPORT	M	\$ 505.00	49.25%	\$ 258.21
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Handheld Radio	A25N	M	\$ 800.00	49.25%	\$ 409.05
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Mobile Radio	A120	M	\$ 1,585.00	49.25%	\$ 810.42
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Mobile Radio	A220	M	\$ 2,150.00	49.25%	\$ 1,099.31
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Mobile Radio	A220M	M	\$ 2,680.00	49.25%	\$ 1,370.30
Emergency Preparedness Hardware	Icom	Avionic Two-Way Radios - Mobile Radio	A220T	M	\$ 2,720.00	49.25%	\$ 1,390.75

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Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F1000 RC	M	\$ 260.00	37.25%	\$ 164.37
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F1000S 90	M	\$ 300.00	37.25%	\$ 189.66
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F1000T 94	M	\$ 330.00	37.25%	\$ 208.63
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F1100D	M	\$ 360.00	37.25%	\$ 227.59
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F1100DS	M	\$ 450.00	37.25%	\$ 284.49
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F1100DT	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2000H RC	M	\$ 260.00	37.25%	\$ 164.37
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2000L RC	M	\$ 260.00	37.25%	\$ 164.37
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2000S 90	M	\$ 300.00	37.25%	\$ 189.66
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2000T 78	M	\$ 330.00	37.25%	\$ 208.63
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2100D 11	M	\$ 360.00	37.25%	\$ 227.59
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2100DS 21	M	\$ 450.00	37.25%	\$ 284.49
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2100DS 26	M	\$ 450.00	37.25%	\$ 284.49
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2100DT 31	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F2100DT 36	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3001 03 RC	M	\$ 198.00	37.25%	\$ 125.18
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3161S 56	M	\$ 578.00	37.25%	\$ 365.42
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3201DEX 14	M	\$ 1,250.00	37.25%	\$ 790.26
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3210D 01	M	\$ 485.00	37.25%	\$ 306.62
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3230DS 13	M	\$ 575.00	37.25%	\$ 363.52
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3261DS 55	M	\$ 800.00	37.25%	\$ 505.77
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3261DT 35 RR	M	\$ 880.00	37.25%	\$ 556.34
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3261DT 40	M	\$ 845.00	37.25%	\$ 534.21
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3261DT NI	M	\$ 845.00	37.25%	\$ 534.21
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3360DS 11	M	\$ 850.00	37.25%	\$ 537.38
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3400D 21	M	\$ 795.00	37.25%	\$ 502.60
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3400DS 11	M	\$ 820.00	37.25%	\$ 518.41
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F3400DT 01	M	\$ 880.00	37.25%	\$ 556.34
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4001 03 RC	M	\$ 198.00	37.25%	\$ 125.18
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4001 43 RC	M	\$ 198.00	37.25%	\$ 125.18
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4201DEX 24	M	\$ 1,250.00	37.25%	\$ 790.26
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4210D 01	M	\$ 485.00	37.25%	\$ 306.62
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4210D 21	M	\$ 485.00	37.25%	\$ 306.62
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4230DS 13	M	\$ 575.00	37.25%	\$ 363.52
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4230DS 32	M	\$ 575.00	37.25%	\$ 363.52
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4261DS 65	M	\$ 800.00	37.25%	\$ 505.77
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4261DS 90	M	\$ 800.00	37.25%	\$ 505.77
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4261DT 55	M	\$ 845.00	37.25%	\$ 534.21
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4261DT 85	M	\$ 845.00	37.25%	\$ 534.21
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4261DT NI-1	M	\$ 845.00	37.25%	\$ 534.21
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4261DT NI-2	M	\$ 845.00	37.25%	\$ 534.21
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4360DS 12	M	\$ 850.00	37.25%	\$ 537.38
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4400D 21	M	\$ 795.00	37.25%	\$ 502.60
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4400D 51	M	\$ 795.00	37.25%	\$ 502.60
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4400DS 11	M	\$ 820.00	37.25%	\$ 518.41
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4400DS 41	M	\$ 820.00	37.25%	\$ 518.41
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4400DT 01	M	\$ 880.00	37.25%	\$ 556.34
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F4400DT 31	M	\$ 880.00	37.25%	\$ 556.34
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F52D	M	\$ 680.00	37.25%	\$ 429.90
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F62D 11	M	\$ 680.00	37.25%	\$ 429.90
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F62D 21	M	\$ 680.00	37.25%	\$ 429.90
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7010S	M	\$ 1,580.00	37.25%	\$ 998.89
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7010T	M	\$ 1,650.00	37.25%	\$ 1,043.14
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7020S 11	M	\$ 1,580.00	37.25%	\$ 998.89
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7020S 31	M	\$ 1,580.00	37.25%	\$ 998.89
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7020T 21	M	\$ 1,650.00	37.25%	\$ 1,043.14
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7020T 41	M	\$ 1,650.00	37.25%	\$ 1,043.14
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7040S	M	\$ 1,600.00	37.25%	\$ 1,011.53
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F7040T	M	\$ 1,670.00	37.25%	\$ 1,055.78
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F80DS 31	M	\$ 1,065.00	37.25%	\$ 673.30

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Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9011B 01	M	\$ 1,265.00	37.25%	\$ 799.74
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9011B 21	M	\$ 1,330.00	37.25%	\$ 840.83
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9011S 25	M	\$ 1,530.00	37.25%	\$ 967.28
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9011T 30	M	\$ 1,630.00	37.25%	\$ 1,030.50
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021B 82	M	\$ 1,330.00	37.25%	\$ 840.83
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021B 91	M	\$ 1,330.00	37.25%	\$ 840.83
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021S 85	M	\$ 1,530.00	37.25%	\$ 967.28
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021S 95	M	\$ 1,530.00	37.25%	\$ 967.28
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021T 30	M	\$ 1,550.00	37.25%	\$ 979.92
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021T 89	M	\$ 1,630.00	37.25%	\$ 1,030.50
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Handheld Radio	F9021T 98	M	\$ 1,630.00	37.25%	\$ 1,030.50
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F2821D 21	M	\$ 1,299.00	37.25%	\$ 821.24
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F2821D 22	M	\$ 800.00	37.25%	\$ 505.77
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F2821D 23	M	\$ 690.00	37.25%	\$ 436.22
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5011 51	M	\$ 346.00	37.25%	\$ 218.74
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5021 51	M	\$ 395.00	37.25%	\$ 249.72
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5061	M	\$ 600.00	37.25%	\$ 379.32
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5081D RR	M	\$ 853.00	37.25%	\$ 539.27
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5121D	M	\$ 635.00	37.25%	\$ 401.45
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5220D	M	\$ 665.00	37.25%	\$ 420.42
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5360D 01	M	\$ 865.00	37.25%	\$ 546.86
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5400D 01	M	\$ 955.00	37.25%	\$ 603.76
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F5400DS 11	M	\$ 940.00	37.25%	\$ 594.27
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6011 51	M	\$ 346.00	37.25%	\$ 218.74
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6011 52	M	\$ 346.00	37.25%	\$ 218.74
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6021 51	M	\$ 395.00	37.25%	\$ 249.72
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6021 52	M	\$ 395.00	37.25%	\$ 249.72
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6061 41	M	\$ 600.00	37.25%	\$ 379.32
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6061 46	M	\$ 600.00	37.25%	\$ 379.32
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6061D 61	M	\$ 785.00	37.25%	\$ 496.28
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6061D 66	M	\$ 785.00	37.25%	\$ 496.28
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6121D 67	M	\$ 635.00	37.25%	\$ 401.45
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6121D 68	M	\$ 635.00	37.25%	\$ 401.45
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6220D 11	M	\$ 665.00	37.25%	\$ 420.42
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6360D 01	M	\$ 865.00	37.25%	\$ 546.86
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6400D 01	M	\$ 955.00	37.25%	\$ 603.76
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6400D 21	M	\$ 955.00	37.25%	\$ 603.76
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6400DS 11	M	\$ 940.00	37.25%	\$ 594.27
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F6400DS 31	M	\$ 940.00	37.25%	\$ 594.27
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F7510	M	\$ 1,720.00	37.25%	\$ 1,087.39
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F7520 11	M	\$ 1,720.00	37.25%	\$ 1,087.39
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F7520 21	M	\$ 1,720.00	37.25%	\$ 1,087.39
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9511HT 21	M	\$ 2,700.00	37.25%	\$ 1,706.96
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9511S 01	M	\$ 1,605.00	37.25%	\$ 1,014.69
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9511T 25	M	\$ 1,810.00	37.25%	\$ 1,144.29
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9521S 31	M	\$ 2,060.00	37.25%	\$ 1,302.34
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9521S 41	M	\$ 1,690.00	37.25%	\$ 1,068.43
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9521S 51	M	\$ 1,690.00	37.25%	\$ 1,068.43
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9521T 25	M	\$ 1,720.00	37.25%	\$ 1,087.39
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9521T 45	M	\$ 1,810.00	37.25%	\$ 1,144.29
Emergency Preparedness Hardware	Icom	Landmobile Two-Way Radios - Mobile Radio	F9521T 55	M	\$ 1,810.00	37.25%	\$ 1,144.29
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	GM1600	M	\$ 1,000.00	47.65%	\$ 527.43
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	GM1600 21K	M	\$ 1,090.00	47.65%	\$ 574.89
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M25 BLUE	M	\$ 191.00	47.65%	\$ 100.74
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M25 GRAY	M	\$ 191.00	47.65%	\$ 100.74
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M25 WHITE	M	\$ 191.00	47.65%	\$ 100.74
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M37	M	\$ 277.00	47.65%	\$ 146.10
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M73	M	\$ 315.00	47.65%	\$ 166.14
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M73 PLUS	M	\$ 390.00	47.65%	\$ 205.70
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M85	M	\$ 440.00	47.65%	\$ 232.07

Icom America Inc.
DIR-TSO-3964 Pricing Sheet - September 2019.xlsx
PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Handheld Radio	M93D	M	\$ 400.00	47.65%	\$ 210.97
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	GM600	M	\$ 2,040.00	47.65%	\$ 1,075.95
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	GM800	M	\$ 8,500.00	47.65%	\$ 4,483.12
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M200	M	\$ 255.00	47.65%	\$ 134.49
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M330 11	M	\$ 245.00	47.65%	\$ 129.22
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M330 21	M	\$ 245.00	47.65%	\$ 129.22
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M330G 31	M	\$ 328.00	47.65%	\$ 173.00
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M330G 41	M	\$ 328.00	47.65%	\$ 173.00
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M400BB	M	\$ 590.00	47.65%	\$ 311.18
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M400BB SW	M	\$ 590.00	47.65%	\$ 311.18
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M424G 21	M	\$ 475.00	47.65%	\$ 250.53
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M424G 22	M	\$ 475.00	47.65%	\$ 250.53
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M506 01	M	\$ 610.00	47.65%	\$ 321.73
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M506 11	M	\$ 755.00	47.65%	\$ 398.21
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M506 21	M	\$ 925.00	47.65%	\$ 487.87
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M506 31	M	\$ 825.00	47.65%	\$ 435.13
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M506 41	M	\$ 990.00	47.65%	\$ 522.15
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M605 11	M	\$ 1,225.00	47.65%	\$ 646.10
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M605 21	M	\$ 1,530.00	47.65%	\$ 806.96
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	M802 11	M	\$ 3,420.00	47.65%	\$ 1,803.80
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio	MXA5000 01	M	\$ 425.00	47.65%	\$ 224.16
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Mobile Radio (EURO)	M700PROE	M	\$ 2,175.00	47.65%	\$ 1,147.15
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Radar	MR1010R2	M	\$ 3,550.00	47.65%	\$ 1,872.36
Emergency Preparedness Hardware	Icom	Marine Two-Way Radios - Transponder	MA500TR KIT	M	\$ 1,065.00	47.65%	\$ 561.71
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	CY5000	M	\$ 2,625.00	37.25%	\$ 1,659.54
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	CY6001	M	\$ 2,625.00	37.25%	\$ 1,659.54
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	CY6002	M	\$ 2,625.00	37.25%	\$ 1,659.54
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR5000 01 2CH KIT	M	\$ 3,130.00	37.25%	\$ 1,978.81
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR5000 01 UR KIT	M	\$ 2,695.00	37.25%	\$ 1,703.80
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR5000 14	M	\$ 2,165.00	37.25%	\$ 1,368.73
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR5200H 51	M	\$ 3,780.00	37.25%	\$ 2,389.74
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6000 01 2CH KIT	M	\$ 3,130.00	37.25%	\$ 1,978.81
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6000 01 UR KIT	M	\$ 2,695.00	37.25%	\$ 1,703.80
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6000 11 2CH KIT	M	\$ 3,130.00	37.25%	\$ 1,978.81
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6000 11 UR KIT	M	\$ 2,695.00	37.25%	\$ 1,703.80
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6000 14	M	\$ 2,165.00	37.25%	\$ 1,368.73
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6000 19	M	\$ 2,165.00	37.25%	\$ 1,368.73
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6200H 51	M	\$ 3,780.00	37.25%	\$ 2,389.74
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR6200H 61	M	\$ 3,780.00	37.25%	\$ 2,389.74
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR9010 11	M	\$ 8,700.00	37.25%	\$ 5,500.19
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	FR9020 11	M	\$ 8,700.00	37.25%	\$ 5,500.19
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	IAS X-BAND 50	M	\$ 2,700.00	37.25%	\$ 1,706.96
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	IAS X-BAND 50 AIR U	M	\$ 3,495.00	37.25%	\$ 2,209.56
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	IAS X-BAND 50 AIR V	M	\$ 3,495.00	37.25%	\$ 2,209.56
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	IAS X-BAND 50 UU	M	\$ 2,700.00	37.25%	\$ 1,706.96
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	IAS X-BAND 50 VV	M	\$ 2,700.00	37.25%	\$ 1,706.96
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT 136-174	R	\$ 11,780.00	37.25%	\$ 7,447.39
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT 400-430	R	\$ 10,395.00	37.25%	\$ 6,571.78
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT 440-490	R	\$ 10,395.00	37.25%	\$ 6,571.78
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT 485-520	R	\$ 10,395.00	37.25%	\$ 6,571.78
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT P25 136-174	R	\$ 14,700.00	37.25%	\$ 9,293.43
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT P25 400-430	R	\$ 15,520.00	37.25%	\$ 9,811.84
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT P25 440-490	R	\$ 13,305.00	37.25%	\$ 8,411.50
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	RFT P25 485-520	R	\$ 15,520.00	37.25%	\$ 9,811.84
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	URFR5000 63	M	\$ 1,205.00	37.25%	\$ 761.81
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	URFR6000 63	M	\$ 1,205.00	37.25%	\$ 761.81
Emergency Preparedness Hardware	Icom	Systems Two-Way Radios - Repeater	URFR6000 67	M	\$ 1,205.00	37.25%	\$ 761.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter	BC123SA	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter	BC145SA 31	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter	BC147SA	M	\$ 15.00	37.25%	\$ 9.48

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PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter	BC157S	M	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter - EURO	BC123SE	M	\$ 26.00	37.25%	\$ 16.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter - EURO	BC147SE 15	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - AC Adapter - EURO	BC157SE	M	\$ 126.00	37.25%	\$ 79.66
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	EH15B	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	IAS BC-RHADPTR	R	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	MBA3	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	PA OPC499	R	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	PTT SW	M	\$ 28.00	37.25%	\$ 17.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	VS1L	M	\$ 44.00	37.25%	\$ 27.82
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	VS1MC	M	\$ 84.00	37.25%	\$ 53.11
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	VS1SC	M	\$ 68.00	37.25%	\$ 42.99
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	VS3	M	\$ 149.00	37.25%	\$ 94.20
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	VS4LA	M	\$ 115.00	37.25%	\$ 72.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	AD118	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	AD135	M	\$ 42.00	37.25%	\$ 26.55
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	AD55NS	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	AD92SMA	M	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter	AD98FSC	M	\$ 22.00	37.25%	\$ 13.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD100	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD101	M	\$ 28.00	37.25%	\$ 17.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD106	M	\$ 28.00	37.25%	\$ 17.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD109	M	\$ 18.00	37.25%	\$ 11.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD110	M	\$ 28.00	37.25%	\$ 17.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD120	M	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD121	M	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD122	M	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD123.02	M	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD129	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD130	M	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Adapter Cup	AD94.11	M	\$ 28.00	37.25%	\$ 17.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Amplifier	PW1U 01	M	\$ 7,810.00	37.25%	\$ 4,937.53
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	3310004800	M	\$ 37.15	37.25%	\$ 23.49
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	ANTENNA 1	R	\$ 18.00	37.25%	\$ 11.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	ANTENNA 2	R	\$ 43.00	37.25%	\$ 27.18
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	ANTENNA 3	R	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	ANTENNA 4	R	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	B ANT	M	\$ 365.00	37.25%	\$ 230.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	CEN EXD 400 SMI	R	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	CEN EXD 450 SMI	R	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	CEN EXS 150 SMI	R	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAB02AR	M	\$ 37.00	37.25%	\$ 23.39
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAB04RE	M	\$ 32.00	37.25%	\$ 20.23
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAB2E	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAST100U	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS24V	M	\$ 12.50	37.25%	\$ 7.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS270C	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS27U	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS56U	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS57US	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS58U	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS59V	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS61V	M	\$ 12.00	37.25%	\$ 7.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS62VS	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS63VS	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS64V	M	\$ 15.00	37.25%	\$ 9.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS65V	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS67VC	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAST4U	M	\$ 12.50	37.25%	\$ 7.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS76UC	M	\$ 30.00	37.25%	\$ 18.97

Icom America Inc.
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PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS81U	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS81US	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS81V	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS81VS	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS82U	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS82US	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS82V	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS82VS	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS83U	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS83V	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FAS83VS	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC25U	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC25V	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC26US	M	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC26VS	M	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC27VS	M	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC28V	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC29V	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC55V	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC56VS	M	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC57U	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC57VS	M	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC58V	M	\$ 11.00	37.25%	\$ 6.95
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC59V	M	\$ 18.00	37.25%	\$ 11.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC61UC	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC61VC	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC62V	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC63V	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC72U	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	FASC73US	M	\$ 14.50	37.25%	\$ 9.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	GAL 06026	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	IAS ANTRLY-D	M	\$ 945.00	37.25%	\$ 597.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	IAS ANTRLY-S	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	IASANTSW1	M	\$ 580.00	37.25%	\$ 366.68
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	IASANTSW2	M	\$ 1,019.00	37.25%	\$ 644.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	LAIRD EXH 160 MXI	R	\$ 26.00	37.25%	\$ 16.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	LARSEN SPHL10160IC	R	\$ 26.00	37.25%	\$ 16.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna	UX241	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Matcher	MN100	M	\$ 480.00	37.25%	\$ 303.46
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Matcher	MN100L	M	\$ 455.00	37.25%	\$ 287.65
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Switchbox	ANT SB	M	\$ 115.00	37.25%	\$ 72.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Tuner	AH4	M	\$ 430.00	37.25%	\$ 271.85
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Tuner	AH710	M	\$ 430.00	37.25%	\$ 271.85
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Tuner	AH740	M	\$ 2,315.00	37.25%	\$ 1,463.56
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Tuner	AT130	M	\$ 690.00	37.25%	\$ 436.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Tuner	AT140	M	\$ 710.00	37.25%	\$ 448.87
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Antenna Tuner	AT180	M	\$ 748.00	37.25%	\$ 472.89
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP208N	M	\$ 22.00	37.25%	\$ 13.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP210N	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP210N FM	M	\$ 131.00	37.25%	\$ 82.82
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP224	M	\$ 63.00	37.25%	\$ 39.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP226	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP227	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP232H	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP232UL	M	\$ 175.00	37.25%	\$ 110.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP232WP	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP234	M	\$ 218.00	37.25%	\$ 137.82
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP237	M	\$ 39.00	37.25%	\$ 24.66
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP240	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP251	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP252	M	\$ 68.00	37.25%	\$ 42.99

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PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP253	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP254	M	\$ 155.00	37.25%	\$ 97.99
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP261	M	\$ 73.00	37.25%	\$ 46.15
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP263	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP264	M	\$ 43.00	37.25%	\$ 27.18
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP265	M	\$ 62.00	37.25%	\$ 39.20
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP266	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP271	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP272	M	\$ 139.00	37.25%	\$ 87.88
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP273	M	\$ 68.00	37.25%	\$ 42.99
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP275	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP277EX	M	\$ 400.00	37.25%	\$ 252.88
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP279	M	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP280	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP282	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP283	M	\$ 115.00	37.25%	\$ 72.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP284	M	\$ 175.00	37.25%	\$ 110.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP285	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP287	M	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP288	M	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP289	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP290	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP291	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP293	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP294	M	\$ 165.00	37.25%	\$ 104.31
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP296	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Battery	BP297	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	IAS BP-RHBATT1	R	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB103	M	\$ 12.50	37.25%	\$ 7.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB103Y	M	\$ 14.00	37.25%	\$ 8.85
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB107	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB109	M	\$ 9.00	37.25%	\$ 5.69
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB115	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB124	M	\$ 12.00	37.25%	\$ 7.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB127	M	\$ 18.00	37.25%	\$ 11.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB133	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB135	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB136	M	\$ 15.00	37.25%	\$ 9.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB74N	M	\$ 12.00	37.25%	\$ 7.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB86	M	\$ 11.00	37.25%	\$ 6.95
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB93	M	\$ 11.00	37.25%	\$ 6.95
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB94	M	\$ 10.50	37.25%	\$ 6.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB94EX	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB94R	M	\$ 18.00	37.25%	\$ 11.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB96N	M	\$ 37.00	37.25%	\$ 23.39
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	MB98	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Belt Clip	SPRING CLIP L	M	\$ 5.00	37.25%	\$ 3.16
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	F5061 IGN SENSE CABLE	M	\$ 15.00	37.25%	\$ 9.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAOPC054	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAOPC1003	M	\$ 12.00	37.25%	\$ 7.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAS OPC-RHI14	R	\$ 275.00	37.25%	\$ 173.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAS OPC-RHI1D	R	\$ 225.00	37.25%	\$ 142.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAS OPC-RH12	R	\$ 93.00	37.25%	\$ 58.80
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAS OPC-RH19	R	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	IAS OPC-RHUSB	R	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC025D	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1000	M	\$ 49.00	37.25%	\$ 30.98
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1069A	M	\$ 15.00	37.25%	\$ 9.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1106	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1107A	M	\$ 28.00	37.25%	\$ 17.70

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Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1122U	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1132	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1147N	M	\$ 79.00	37.25%	\$ 49.94
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1154A	M	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1156	M	\$ 22.00	37.25%	\$ 13.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1174	M	\$ 14.00	37.25%	\$ 8.85
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1309	M	\$ 32.00	37.25%	\$ 20.23
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1380	M	\$ 62.00	37.25%	\$ 39.20
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1392	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1457	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1529R	M	\$ 41.00	37.25%	\$ 25.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1532	M	\$ 42.00	37.25%	\$ 26.55
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1533	M	\$ 88.00	37.25%	\$ 55.63
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1534	M	\$ 225.00	37.25%	\$ 142.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1536	M	\$ 123.00	37.25%	\$ 77.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1540	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1541	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1542	M	\$ 49.00	37.25%	\$ 30.98
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1655	M	\$ 47.00	37.25%	\$ 29.71
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1862	M	\$ 189.00	37.25%	\$ 119.49
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1870	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1871	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1939	M	\$ 95.00	37.25%	\$ 60.06
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC1962	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2004	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2004LA	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2006LS	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2078	M	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2091	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2144	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC218LU	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2253	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2254	M	\$ 95.00	37.25%	\$ 60.06
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2273	M	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2274	M	\$ 235.00	37.25%	\$ 148.57
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2275	M	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2276	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2308	M	\$ 175.00	37.25%	\$ 110.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2309	M	\$ 170.00	37.25%	\$ 107.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2321	M	\$ 175.00	37.25%	\$ 110.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2328	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2338	M	\$ 235.00	37.25%	\$ 148.57
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2344	M	\$ 135.00	37.25%	\$ 85.35
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2350LU	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2359	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2361	M	\$ 66.00	37.25%	\$ 41.73
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2362	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2363	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2364	M	\$ 53.00	37.25%	\$ 33.51
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2365	M	\$ 57.00	37.25%	\$ 36.04
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2366	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2367	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2373	M	\$ 53.00	37.25%	\$ 33.51
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2374	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2377	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2379	M	\$ 95.00	37.25%	\$ 60.06
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2382	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2383	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2384	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2389	M	\$ 85.00	37.25%	\$ 53.74

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Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC2390	M	\$ 200.00	37.25%	\$ 126.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC254L	M	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC344	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC346	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC347	M	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC440	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC474	M	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC478	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC478UC	M	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC510	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC515L	M	\$ 26.00	37.25%	\$ 16.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC566	M	\$ 168.00	37.25%	\$ 106.21
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC568	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC589	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC592	M	\$ 17.00	37.25%	\$ 10.75
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC599	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC607	M	\$ 57.00	37.25%	\$ 36.04
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC608	M	\$ 76.00	37.25%	\$ 48.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC609	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC617	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC647	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC656	M	\$ 12.00	37.25%	\$ 7.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC726	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC871A	M	\$ 154.00	37.25%	\$ 97.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC891A	M	\$ 12.00	37.25%	\$ 7.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC-9000	M	\$ 270.00	37.25%	\$ 170.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC922	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC966U	M	\$ 168.00	37.25%	\$ 106.21
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC980	M	\$ 31.00	37.25%	\$ 19.60
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC999	M	\$ 49.00	37.25%	\$ 30.98
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC-IAKVL1	R	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC-IAKVL14	R	\$ 230.00	37.25%	\$ 145.41
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	OPC-IAKVL9	R	\$ 200.00	37.25%	\$ 126.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	VS4MC	M	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cable	VS5MC	M	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Charger	IA-BC171	M	\$ 375.00	37.25%	\$ 237.08
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Charger	IAS BC-RHCHG1	R	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Charger	SS BC61	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Charger	SS BC62	M	\$ 235.00	37.25%	\$ 148.57
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Charger	SS BC63	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP12L	M	\$ 43.00	37.25%	\$ 27.18
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP18A	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP20	M	\$ 61.00	37.25%	\$ 38.56
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP22	M	\$ 69.00	37.25%	\$ 43.62
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP23L	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP24	M	\$ 28.00	37.25%	\$ 17.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	CP25H	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Cigarette Lighter Adapter	IAS CP-RHP	R	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Command Head	RCM600	M	\$ 640.00	37.25%	\$ 404.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1001	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1002	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1003	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1004	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1005	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1006	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1007	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1008	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1009	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1010	R	\$ 2,030.00	37.25%	\$ 1,283.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1011	R	\$ 2,665.00	37.25%	\$ 1,684.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1012	R	\$ 4,400.00	37.25%	\$ 2,781.71

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PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1015	R	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1035	R	\$ 1,895.00	37.25%	\$ 1,198.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1036	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1037	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1038	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1039	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1040	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1041	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1042	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1043	R	\$ 525.00	37.25%	\$ 331.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP1044	R	\$ 2,050.00	37.25%	\$ 1,296.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP50CY	R	\$ 28.61	37.25%	\$ 18.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Duplexer	IASDUP50FR	R	\$ 100.30	37.25%	\$ 63.41
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Dust Cover	MB92	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Encryption Keyloader	KA KVL125	R	\$ 3,185.00	37.25%	\$ 2,013.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Filter	FL430	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Filter	FL431	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Filter	PW LF-1	M	\$ 63.00	37.25%	\$ 39.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - GPS	MXG5000S	M	\$ 330.00	37.25%	\$ 208.63
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Car Charger	BC218	M	\$ 210.00	37.25%	\$ 132.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Car Charger	BC218 CCK	M	\$ 490.00	37.25%	\$ 309.78
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC119N 02	M	\$ 76.00	37.25%	\$ 48.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC119NS 11	M	\$ 95.00	37.25%	\$ 60.06
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC146 01	M	\$ 32.00	37.25%	\$ 20.23
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC152N 11	M	\$ 42.00	37.25%	\$ 26.55
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC158 01	M	\$ 18.00	37.25%	\$ 11.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC160	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC160E	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC162 01	M	\$ 57.00	37.25%	\$ 36.04
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC167SA	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC167SD	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC173 01	M	\$ 21.00	37.25%	\$ 13.28
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC190 01	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC192 12	M	\$ 36.00	37.25%	\$ 22.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC193	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC199SE 13	M	\$ 15.00	37.25%	\$ 9.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC202IP2	M	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC207S	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC210	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC211	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC211E	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC212EX	M	\$ 130.00	37.25%	\$ 82.19
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC213	M	\$ 42.00	37.25%	\$ 26.55
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC213NAC	M	\$ 26.00	37.25%	\$ 16.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC214	M	\$ 495.00	37.25%	\$ 312.94
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC214 14	M	\$ 515.00	37.25%	\$ 325.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC214-1	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC214-1E	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC217SA	M	\$ 22.00	37.25%	\$ 13.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC219N	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC220	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC223	M	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC224	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC224E	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC225	M	\$ 135.00	37.25%	\$ 85.35
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC227	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger	BC235	M	\$ 21.00	37.25%	\$ 13.28
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger - EURO	BC190 02	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger - EURO	BC193E	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger - EURO	BC214E	M	\$ 495.00	37.25%	\$ 312.94

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PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Charger - EURO	BC219E	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC121NS	M	\$ 470.00	37.25%	\$ 297.14
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_02	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_03	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_12	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_13	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_22	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_23	M	\$ 510.00	37.25%	\$ 322.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_32	M	\$ 515.00	37.25%	\$ 325.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Handheld Multi-Unit Charger	BC197_37	M	\$ 580.00	37.25%	\$ 366.68
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	HS102	M	\$ 200.00	37.25%	\$ 126.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	HS94	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	HS94LWP	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	HS95	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	HS95LWP	M	\$ 290.00	37.25%	\$ 183.34
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	HS97	M	\$ 42.00	37.25%	\$ 26.55
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	KLEIN DOUBLE AGENT-S8	R	\$ 70.00	37.25%	\$ 44.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset	SP-AT1	M	\$ 31.50	37.25%	\$ 19.91
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V110282	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V110433	R	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V110822	R	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V1T12CD137	R	\$ 505.00	37.25%	\$ 319.26
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V410399	R	\$ 650.00	37.25%	\$ 410.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V410514	R	\$ 155.00	37.25%	\$ 97.99
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V4EX2CC5	R	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Headset Microphone	OTTO V4EX2CS5	R	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Inverter	JASIV1300	M	\$ 675.00	37.25%	\$ 426.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Manual	RFT P25 UHF MANUAL	R	\$ 112.00	37.25%	\$ 70.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Manual	RFT P25 VHF MANUAL	R	\$ 112.00	37.25%	\$ 70.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	EM80	M	\$ 15.00	37.25%	\$ 9.48
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM103	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM126B	M	\$ 83.00	37.25%	\$ 52.47
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM126RB	M	\$ 83.00	37.25%	\$ 52.47
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM128	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM128L	M	\$ 28.50	37.25%	\$ 18.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM131	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM131SC	M	\$ 79.00	37.25%	\$ 49.94
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM133V	M	\$ 106.00	37.25%	\$ 67.01
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM135	M	\$ 91.00	37.25%	\$ 57.53
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM138	M	\$ 130.00	37.25%	\$ 82.19
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM148G	M	\$ 67.00	37.25%	\$ 42.36
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM148T	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM151	M	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM152	M	\$ 44.00	37.25%	\$ 27.82
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM152T	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM153LA	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM153LS	M	\$ 175.00	37.25%	\$ 110.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM154	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM154T	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM158LA	M	\$ 47.00	37.25%	\$ 29.71
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM159LA	M	\$ 77.00	37.25%	\$ 48.68
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM159SC LG	M	\$ 92.00	37.25%	\$ 58.16
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM163MC	M	\$ 200.00	37.25%	\$ 126.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM164B	M	\$ 44.00	37.25%	\$ 27.82
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM165	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM166LA	M	\$ 53.00	37.25%	\$ 33.51
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM166LS	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM167	M	\$ 97.00	37.25%	\$ 61.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM168LWP	M	\$ 140.00	37.25%	\$ 88.51
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM169	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM169 IS	M	\$ 145.00	37.25%	\$ 91.67

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Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM171GP	M	\$ 360.00	37.25%	\$ 227.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM176	M	\$ 185.00	37.25%	\$ 116.96
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM180	M	\$ 106.00	37.25%	\$ 67.01
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM183LS	M	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM184H	M	\$ 118.00	37.25%	\$ 74.60
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM184H UL	M	\$ 150.00	37.25%	\$ 94.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM186LS	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM192	M	\$ 640.00	37.25%	\$ 404.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM193	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM195B	M	\$ 203.00	37.25%	\$ 128.34
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM195GB	M	\$ 203.00	37.25%	\$ 128.34
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM195GW	M	\$ 203.00	37.25%	\$ 128.34
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM195SW	M	\$ 203.00	37.25%	\$ 128.34
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM196B	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM196SW	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM198	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM202	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM203EX	M	\$ 210.00	37.25%	\$ 132.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM205B	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM205RB	M	\$ 115.00	37.25%	\$ 72.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM207	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM207S	M	\$ 140.00	37.25%	\$ 88.51
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM211	M	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM213	M	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM215	M	\$ 165.00	37.25%	\$ 104.31
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM216	M	\$ 47.00	37.25%	\$ 29.71
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM217	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM218	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM219	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM220	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM220T	M	\$ 160.00	37.25%	\$ 101.15
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM221	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM221T	M	\$ 160.00	37.25%	\$ 101.15
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM222	M	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM228	M	\$ 98.00	37.25%	\$ 61.96
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM231	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM232	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM233GP	M	\$ 285.00	37.25%	\$ 180.18
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM234	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM235B	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM235W	M	\$ 55.00	37.25%	\$ 34.77
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM236	M	\$ 125.00	37.25%	\$ 79.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM240	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM36	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM75LS	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM-9000	M	\$ 80.00	37.25%	\$ 50.58
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM-HD716WP	R	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	HM-HD717WP	R	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	IAHM600	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	IAS REDHAWK	R	\$ 584.00	37.25%	\$ 369.21
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	IMPACT HD3-I3	R	\$ 59.00	37.25%	\$ 37.30
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	IMPACT HD3-I5	R	\$ 76.00	37.25%	\$ 48.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	IMPACT HD3-I6	R	\$ 98.00	37.25%	\$ 61.96
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	IUK2CMA	M	\$ 465.00	37.25%	\$ 293.98
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	SM26	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	SM29	M	\$ 175.00	37.25%	\$ 110.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	SM30	M	\$ 195.00	37.25%	\$ 123.28
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Microphone	SM50	M	\$ 400.00	37.25%	\$ 252.88
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	CFFR5000 02	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	CFFR5000MT	M	\$ 1,375.00	37.25%	\$ 869.28
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	CFUF8100	M	\$ 440.00	37.25%	\$ 278.17

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Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	CR338	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	CT23 01	M	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	CT24	M	\$ 1,200.00	37.25%	\$ 758.65
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IA-10301	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IA-10401	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IAS CROSSBAND CONTROLLER	M	\$ 501.00	37.25%	\$ 316.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IASPR1001	M	\$ 700.00	37.25%	\$ 442.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IASPR1002	M	\$ 700.00	37.25%	\$ 442.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IASPR1010	M	\$ 700.00	37.25%	\$ 442.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IASPR1011	M	\$ 700.00	37.25%	\$ 442.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	IASPR50FR	M	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	M802 CHEA	M	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	RC25	M	\$ 441.00	37.25%	\$ 278.80
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	RC28	M	\$ 370.00	37.25%	\$ 233.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	RCFS10	M	\$ 1,820.00	37.25%	\$ 1,150.62
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	RSAP3	M	\$ 1,500.00	37.25%	\$ 948.31
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UCFR5000 01	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT106	M	\$ 195.00	37.25%	\$ 123.28
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT109 02	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT109R 21	M	\$ 105.00	37.25%	\$ 66.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT110 01	M	\$ 173.00	37.25%	\$ 109.37
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT110 02	M	\$ 173.00	37.25%	\$ 109.37
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT110R 21	M	\$ 173.00	37.25%	\$ 109.37
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT112	M	\$ 160.00	37.25%	\$ 101.15
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT120 01	M	\$ 541.00	37.25%	\$ 342.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT120 02	M	\$ 541.00	37.25%	\$ 342.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT121	M	\$ 229.00	37.25%	\$ 144.78
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT124 01	M	\$ 90.00	37.25%	\$ 56.90
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT125 01	M	\$ 695.00	37.25%	\$ 439.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT125 FIPS	M	\$ 789.00	37.25%	\$ 498.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT125 FIPS-2	M	\$ 830.00	37.25%	\$ 524.73
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT126H 03	M	\$ 250.00	37.25%	\$ 158.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT128	M	\$ 420.00	37.25%	\$ 265.53
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT133	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT134	M	\$ 185.00	37.25%	\$ 116.96
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT137	M	\$ 99.00	37.25%	\$ 62.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UT-IA100	M	\$ 130.00	37.25%	\$ 82.19
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UX231	M	\$ 200.00	37.25%	\$ 126.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UX248	M	\$ 325.00	37.25%	\$ 205.47
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UX251	M	\$ 200.00	37.25%	\$ 126.44
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UX252	M	\$ 280.00	37.25%	\$ 177.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Module	UX9100	M	\$ 1,030.00	37.25%	\$ 651.17
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	8930091120	M	\$ 140.84	37.25%	\$ 89.04
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	A200 TRAY	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	F121 MMB	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	F1721 MMB	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	F5061 MMB	M	\$ 10.00	37.25%	\$ 6.32
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	IA-DH1095	M	\$ 1,015.00	37.25%	\$ 641.69
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	IASMNT1005	M	\$ 36.00	37.25%	\$ 22.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	JPSPTG10	M	\$ 1,165.00	37.25%	\$ 736.52
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	K220A	M	\$ 75.00	37.25%	\$ 47.42
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	K220C	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M422 MMB	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M422SW MMB	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M504B MMB	M	\$ 29.00	37.25%	\$ 18.33
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M504G MMB	M	\$ 29.00	37.25%	\$ 18.33
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M602 MMB	M	\$ 29.00	37.25%	\$ 18.33
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M604G MMB	M	\$ 29.00	37.25%	\$ 18.33
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	M802 MMB	M	\$ 54.00	37.25%	\$ 34.14
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB VP3	M	\$ 100.00	37.25%	\$ 63.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB116	M	\$ 92.00	37.25%	\$ 58.16

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Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB117	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB118	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB121	M	\$ 33.00	37.25%	\$ 20.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB123	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB126	M	\$ 300.00	37.25%	\$ 189.66
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB130	M	\$ 83.00	37.25%	\$ 52.47
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB132	M	\$ 37.00	37.25%	\$ 23.39
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB23	M	\$ 20.00	37.25%	\$ 12.64
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB2730B	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB2730R	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB2730R1	M	\$ 149.00	37.25%	\$ 94.20
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB28H	M	\$ 29.00	37.25%	\$ 18.33
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB53	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB62	M	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB69	M	\$ 37.00	37.25%	\$ 23.39
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB75	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MB99A	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBA1	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBA2	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBA4	M	\$ 65.00	37.25%	\$ 41.09
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBA5	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBA7	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBA8	M	\$ 40.00	37.25%	\$ 25.29
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBB3	M	\$ 16.00	37.25%	\$ 10.12
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBF1	M	\$ 85.00	37.25%	\$ 53.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBF4	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MBF5	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MOUNT 1	R	\$ 23.00	37.25%	\$ 14.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MOUNT 2	R	\$ 38.00	37.25%	\$ 24.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	MOUNT 3	R	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	RMK2	M	\$ 145.00	37.25%	\$ 91.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	RMK3.01	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	RMK4.01	M	\$ 860.00	37.25%	\$ 543.70
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	RMK5	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	RMK6	M	\$ 360.00	37.25%	\$ 227.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Mounting Bracket	RMK7	M	\$ 650.00	37.25%	\$ 410.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Multi-Unit Charger	IAS BC-RHCHG12	R	\$ 1,000.00	37.25%	\$ 632.21
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA152	R	\$ 3,615.00	37.25%	\$ 2,285.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA153	R	\$ 3,265.00	37.25%	\$ 2,064.15
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA505	R	\$ 3,800.00	37.25%	\$ 2,402.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA506	R	\$ 3,800.00	37.25%	\$ 2,402.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA507	R	\$ 3,800.00	37.25%	\$ 2,402.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA508	R	\$ 3,800.00	37.25%	\$ 2,402.38
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA509	R	\$ 3,400.00	37.25%	\$ 2,149.50
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA510	R	\$ 3,400.00	37.25%	\$ 2,149.50
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA511	R	\$ 3,400.00	37.25%	\$ 2,149.50
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Amplifier	IASE2PA512	R	\$ 3,400.00	37.25%	\$ 2,149.50
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IAPS12	M	\$ 215.00	37.25%	\$ 135.92
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IAPS12E	M	\$ 245.00	37.25%	\$ 154.89
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IASDP1001	R	\$ 1,825.00		\$ 1,838.69
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IASPS1020	R	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IASPS1021	R	\$ 365.00	37.25%	\$ 230.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IASPS1022	R	\$ 830.00	37.25%	\$ 524.73
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IASPS1035	R	\$ 1,300.00	37.25%	\$ 821.87
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	IASPS1036	R	\$ 430.00	37.25%	\$ 271.85
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	ICT CS120-20A/IC06	R	\$ 250.00	37.25%	\$ 158.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	ICT CS120-20AG/IC04	R	\$ 250.00	37.25%	\$ 158.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	ICT CS120-20AG/IC09	R	\$ 250.00	37.25%	\$ 158.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	ICT CS120-30A/IC08	R	\$ 700.00	37.25%	\$ 442.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	ICT ICO11	R	\$ 210.00	37.25%	\$ 132.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	PS310.01	M	\$ 350.00	37.25%	\$ 221.27

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Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	PS310 02	M	\$ 350.00	37.25%	\$ 221.27
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply	PS80	M	\$ 1,245.00	37.25%	\$ 787.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply - EURO	ICT ICO4 220V	R	\$ 275.00	37.25%	\$ 173.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply - EURO	ICT ICO6 220V	R	\$ 255.00	37.25%	\$ 161.21
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply - EURO	ICT ICO9 220V	R	\$ 275.00	37.25%	\$ 173.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Power Supply - EURO	ICT ICO11 220V	R	\$ 235.00	37.25%	\$ 148.57
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1028	M	\$ 395.00	37.25%	\$ 249.72
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1030	M	\$ 1,165.00	37.25%	\$ 736.52
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1042	M	\$ 750.00	37.25%	\$ 474.15
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1046	M	\$ 2,280.00	37.25%	\$ 1,441.43
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1060	M	\$ 3,190.00	37.25%	\$ 2,016.74
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1063	M	\$ 995.00	37.25%	\$ 629.05
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1070	M	\$ 1,025.00	37.25%	\$ 648.01
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1100	M	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Rack	IASMNT1105	M	\$ 265.00	37.25%	\$ 167.53
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	AW F70 AREA 51	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	AW STUD/SWIVEL KIT	M	\$ 21.00	37.25%	\$ 13.28
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	AW SWIVEL	M	\$ 13.00	37.25%	\$ 8.22
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LC159	M	\$ 43.00	37.25%	\$ 27.18
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LC178	M	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LC179	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LC189	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1000S	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1000SS	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1000TS	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1034SW	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1035SW	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1036SW	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF1052S	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF14 SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF21 CLIP	R	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF3000 SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF3021S SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF3061S SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF3061T SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF3261S SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF3261T SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF70 CLIP	R	\$ 45.00	37.25%	\$ 28.45
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF70S LOOP	R	\$ 38.00	37.25%	\$ 24.02
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF9011S SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	LCF9011T SWIVEL	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NC100H	R	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCA25	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1000C	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1000SC	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1000TC	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1034C	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1035C	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1036C	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF1052C	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF14 CLIP	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF21 LOOP	R	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF3000 CLIP	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF3021S CLIP	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF3061S LOOP	R	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF3061T LOOP	R	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF30G LOOP	R	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF3261S CLIP	R	\$ 27.00	37.25%	\$ 17.07

Icom America Inc.
DIR-TSO-3964 Pricing Sheet - September 2019.xlsx
PRICING SHEET

Category / Description (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF3261T CLIP	R	\$ 27.00	37.25%	\$ 17.07
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF9011S CLIP	R	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCF9011T CLIP	R	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	NCP1	R	\$ 50.00	37.25%	\$ 31.61
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Radio Case	SJ1	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP23	M	\$ 330.00	37.25%	\$ 208.63
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP24	M	\$ 57.00	37.25%	\$ 36.04
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP26	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP27	M	\$ 35.00	37.25%	\$ 22.13
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP28	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP29	M	\$ 25.00	37.25%	\$ 15.81
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP30	M	\$ 110.00	37.25%	\$ 69.54
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP32	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP33	M	\$ 120.00	37.25%	\$ 75.86
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP34	M	\$ 465.00	37.25%	\$ 293.98
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP35	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP37	M	\$ 60.00	37.25%	\$ 37.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP38	M	\$ 210.00	37.25%	\$ 132.76
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP39AD	M	\$ 325.00	37.25%	\$ 205.47
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP40	M	\$ 30.00	37.25%	\$ 18.97
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Speaker	SP41	M	\$ 299.00	37.25%	\$ 189.03
Emergency Preparedness Hardware	Icom	Two-Way Accessories - System Keys	IASKF7P	M	\$ 500.00	37.25%	\$ 316.10
Emergency Preparedness Hardware	Icom	Two-Way Accessories - System Keys	IASKF7S	M	\$ 225.00	37.25%	\$ 142.25
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Network Access Point	AP90M	M	\$ 550.00	37.25%	\$ 347.71
Emergency Preparedness Hardware	Icom	Network - Handheld Radio	IP100FS	M	\$ 1,650.00	20.00%	\$ 1,329.90
Emergency Preparedness Hardware	Icom	Network - Handheld Radio	IP100H	M	\$ 455.00	20.00%	\$ 366.73
Emergency Preparedness Hardware	Icom	Network - Handheld Radio	IP501H	M	\$ 610.00	20.00%	\$ 491.66
Emergency Preparedness Hardware	Icom	Network - Mobile Radio	F5122DD 02	M	\$ 750.00	20.00%	\$ 604.50
Emergency Preparedness Hardware	Icom	Network - Mobile Radio	F5122DD 12	M	\$ 800.00	20.00%	\$ 644.80
Emergency Preparedness Hardware	Icom	Network - Mobile Radio	F6122DD 12	M	\$ 800.00	20.00%	\$ 644.80
Emergency Preparedness Hardware	Icom	Network - Mobile Radio	F8101 33	M	\$ 3,750.00	20.00%	\$ 3,022.50
Emergency Preparedness Hardware	Icom	Network - Network Controller	IP1000C 100	M	\$ 1,665.00	20.00%	\$ 1,341.99
Emergency Preparedness Hardware	Icom	Network - ROIP Gateway	VEPG3	M	\$ 1,900.00	20.00%	\$ 1,531.40
Emergency Preparedness Hardware	Icom	Network - ROIP Gateway	VEPG4	M	\$ 3,000.00	20.00%	\$ 2,418.00
Emergency Preparedness Hardware	Icom	Network - ROIP Gateway (EURO)	VEPG3E	M	\$ 1,450.00	20.00%	\$ 1,168.70
Emergency Preparedness Hardware	Icom	Network - Speaker	VESP1	M	\$ 550.00	20.00%	\$ 443.30

* Per DIR Contract, CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%).

Icom America Inc.
DIR-TSO-3964 Pricing Sheet - September 2019.xlsx
Software

PRODUCT								
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *	
Software								
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CS2300H	M	\$ 85.00	25.00%	\$ 64.23	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CS7100	M	\$ 50.00	25.00%	\$ 37.78	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CS9100	M	\$ 60.00	25.00%	\$ 45.34	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSA120	M	\$ 90.00	25.00%	\$ 68.01	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSA14	M	\$ 77.00	25.00%	\$ 58.18	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSA220	M	\$ 90.00	25.00%	\$ 68.01	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSA24	M	\$ 65.00	25.00%	\$ 49.12	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSA25	M	\$ 85.00	25.00%	\$ 64.23	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF11	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF14	M	\$ 75.00	25.00%	\$ 56.67	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF2000	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF2000D	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3001	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3011	M	\$ 75.00	25.00%	\$ 56.67	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3021/F5021/F5011	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF30G	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3101D/F5121D	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3161/F5061	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3210D	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3360D/F5360D	M	\$ 90.00	25.00%	\$ 68.01	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF33G	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF3400D	M	\$ 80.00	25.00%	\$ 60.45	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF50V	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF5122DD	M	\$ 80.00	25.00%	\$ 60.45	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSF52D	M	\$ 100.00	25.00%	\$ 75.56	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF70/F1700	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSF7510	M	\$ 100.00	25.00%	\$ 75.56	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF8101	M	\$ 80.00	25.00%	\$ 60.45	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSF9010/F9510	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSFR5000	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSFR9010	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSGM1600	M	\$ 65.00	25.00%	\$ 49.12	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSIP501H	M	\$ 60.00	25.00%	\$ 45.34	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSKLD2	M	\$ 600.00	25.00%	\$ 453.38	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM24	M	\$ 72.00	25.00%	\$ 54.41	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSM25	M	\$ 95.00	25.00%	\$ 71.78	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSM330	M	\$ 100.00	25.00%	\$ 75.56	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM36	M	\$ 79.00	25.00%	\$ 59.69	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSM400BB	M	\$ 125.00	25.00%	\$ 94.45	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM506	M	\$ 120.00	25.00%	\$ 90.68	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM604A	M	\$ 82.00	25.00%	\$ 61.96	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSM605	M	\$ 100.00	25.00%	\$ 75.56	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM72	M	\$ 65.00	25.00%	\$ 49.12	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM73	M	\$ 95.00	25.00%	\$ 71.78	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM802	M	\$ 79.00	25.00%	\$ 59.69	
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSM85	M	\$ 100.00	25.00%	\$ 75.56	
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSM92D/M424	M	\$ 90.00	25.00%	\$ 68.01	

Icom America Inc.
DIR-TSO-3964 Pricing Sheet - September 2019.xlsx
Software

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Software							
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSOTPM1	M	\$ 520.00	25.00%	\$ 392.93
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSOTPM2	M	\$ 800.00	25.00%	\$ 604.50
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSR30	M	\$ 95.00	25.00%	\$ 71.78
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSR6	M	\$ 58.00	25.00%	\$ 43.83
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	CSR8600	M	\$ 95.00	25.00%	\$ 71.78
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSRMK4	M	\$ 80.00	25.00%	\$ 60.45
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CST70	M	\$ 50.00	25.00%	\$ 37.78
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	CSV80	M	\$ 60.00	25.00%	\$ 45.34
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	IAS CS-RHSD	M	\$ 120.00	25.00%	\$ 90.68
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	IASE2CS100	M	\$ 210.00	25.00%	\$ 158.68
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	MSD CARD	R	\$ 30.00	25.00%	\$ 22.67
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	RS-BA1 V2	M	\$ 149.00	25.00%	\$ 112.59
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	RSBC225	M	\$ 250.00	25.00%	\$ 188.91
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	RSMGR1	M	\$ 4,995.00	25.00%	\$ 3,774.35
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	RSR8500	M	\$ 100.00	25.00%	\$ 75.56
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	RSR8600	M	\$ 199.00	25.00%	\$ 150.37
Emergency Preparedness Software	Icom	Two-Way Accessories - Software	RSRP2 G2	M	\$ 394.00	25.00%	\$ 297.72
Emergency Preparedness Hardware	Icom	Two-Way Accessories - Software	SIM CARD	R	\$ 9.00	25.00%	\$ 6.80

* Per DIR Contract, **CUSTOMER PRICE** contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

RELATED SERVICES							
Service Category	Detailed Service Description	Manufacturer's Part Number	Service Area (indicate Hwy District)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*	
Maintenance	1 year Extended Warranty for selected Landmobile Radios	EXTWARR211	Statewide	\$ 25.00	25.00%	\$ 18.89	
Maintenance	2 year Extended Warranty for selected Landmobile Radios	EXTWARR212	Statewide	\$ 44.00	25.00%	\$ 33.25	
Maintenance	3 year Extended Warranty for selected Landmobile Radios	EXTWARR213	Statewide	\$ 62.00	25.00%	\$ 46.85	
Maintenance	1 year Extended Warranty for selected Landmobile Radios	EXTWARR611	Statewide	\$ 40.00	25.00%	\$ 30.23	
Maintenance	2 year Extended Warranty for selected Landmobile Radios	EXTWARR612	Statewide	\$ 70.00	25.00%	\$ 52.89	
Maintenance	3 year Extended Warranty for selected Landmobile Radios	EXTWARR613	Statewide	\$ 110.00	25.00%	\$ 83.12	
Maintenance	1 year Extended Warranty for selected Landmobile Radios	EXTWARR811	Statewide	\$ 65.00	25.00%	\$ 49.12	
Maintenance	2 year Extended Warranty for selected Landmobile Radios	EXTWARR812	Statewide	\$ 93.00	25.00%	\$ 70.27	
Maintenance	3 year Extended Warranty for selected Landmobile Radios	EXTWARR813	Statewide	\$ 130.00	25.00%	\$ 98.23	
Maintenance	1 year Extended Warranty for selected Landmobile Radios	EXTWARR912	Statewide	\$ 125.00	25.00%	\$ 94.45	
Maintenance	2 year Extended Warranty for selected Landmobile Radios	EXTWARR913	Statewide	\$ 160.00	25.00%	\$ 120.90	
Maintenance	3 year Extended Warranty for selected Landmobile Radios	EXTWARR914	Statewide	\$ 245.00	25.00%	\$ 185.13	
Maintenance	1 year Extended Warranty for selected Landmobile Radios	EXTWARRPT1	Statewide	\$ 180.00	25.00%	\$ 136.01	
Maintenance	2 year Extended Warranty for selected Landmobile Radios	EXTWARRPT2	Statewide	\$ 325.00	25.00%	\$ 245.58	
Maintenance	3 year Extended Warranty for selected Landmobile Radios	EXTWARRPT3	Statewide	\$ 465.00	25.00%	\$ 351.37	
Maintenance	Comprehensive Warranty for selected Landmobile Radios	QCRRS01	Statewide	\$ 283.33	25.00%	\$ 214.09	
Maintenance	Comprehensive Warranty for selected Landmobile Radios	QCRRS09	Statewide	\$ 325.00	25.00%	\$ 245.58	
Services	Base Station Configuration - complimentary service	CONTROL STATION ASSEMBLE	Statewide	\$ -	25.00%	\$ -	
Services	Engraving Service	ENGRAVE	Statewide	\$ 40.00	25.00%	\$ 30.23	
Services	Digital Upgrade	EX2785J01	Statewide	\$ 680.00	25.00%	\$ 513.83	
Services	AES Upgrade	EX2785J03	Statewide	\$ 656.00	25.00%	\$ 495.69	
Services	Tuning for Repeaters	IASTUN1001	Statewide	\$ 75.00	25.00%	\$ 56.67	
Services	Installation (ie modules to Radios)	INSTALLATION AVIONICS	Statewide	\$ 75.00	25.00%	\$ 56.67	
Services	Installation (ie modules to Radios)	INSTALLATION MARINE	Statewide	\$ 44.00	25.00%	\$ 33.25	
Services	Installation (ie modules to Repeaters)	INSTALL-JAS	Statewide	\$ 75.00	25.00%	\$ 56.67	
Services	Installation (ie modules to Radios)	INSTALL-MF	Statewide	\$ 44.00	25.00%	\$ 33.25	
Services	Trunking Upgrade	ISL-3	Statewide	\$ 500.00	25.00%	\$ 377.81	
Services	Wide Band Configuration	ISL-AK25K	Statewide	\$ 13.00	25.00%	\$ 9.82	
Services	AES Upgrade	ISL-AKAES	Statewide	\$ 360.00	25.00%	\$ 272.03	
Services	Trunking Upgrade	ISL-UGMTR	Statewide	\$ 125.00	25.00%	\$ 94.45	
Services	Programming for Repeaters	PROG-IAS	Statewide	\$ 75.00	25.00%	\$ 56.67	
Services	Programming for Radios	PROG-MF	Statewide	\$ 40.00	25.00%	\$ 30.23	
Services	Programming for Radios	PROGRAMMING AVIONICS	Statewide	\$ 40.00	25.00%	\$ 30.23	
Services	Programming for Radios	PROGRAMMING MARINE	Statewide	\$ 40.00	25.00%	\$ 30.23	
Services	Field & Design Support	QFS-1D	Statewide	\$ 7,790.00	25.00%	\$ 5,886.32	
Services	Field & Design Support	QFS-AD	Statewide	\$ 4,540.00	25.00%	\$ 3,430.54	
Services	Field & Design Support	QFS-PH	Statewide	\$ 250.00	25.00%	\$ 188.91	
Services	24/7/365 Phone Support	QTT-24PS-D	Statewide	\$ 800.00	25.00%	\$ 604.50	
Services	24/7/365 Phone Support	QTT-24PS-I	Statewide	\$ 533.33	25.00%	\$ 403.00	
Services	Technical Training	QTT-OS1D	Statewide	\$ 7,790.00	25.00%	\$ 5,886.32	
Services	Technical Training	QTT-OSAD	Statewide	\$ 4,540.00	25.00%	\$ 3,430.54	
Services	Technical Training	QTT-OSPH	Statewide	\$ 250.00	25.00%	\$ 188.91	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-3	Statewide	\$ 500.00	25.00%	\$ 377.81	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-AK25K	Statewide	\$ 13.00	25.00%	\$ 9.82	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-AKAES	Statewide	\$ 360.00	25.00%	\$ 272.03	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25AES	Statewide	\$ 360.00	25.00%	\$ 272.03	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25DS	Statewide	\$ 175.00	25.00%	\$ 132.23	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25FP	Statewide	\$ 330.00	25.00%	\$ 249.36	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25P2	Statewide	\$ 420.00	25.00%	\$ 317.36	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25TR	Statewide	\$ 500.00	25.00%	\$ 377.81	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25VS	Statewide	\$ 120.00	25.00%	\$ 90.68	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-P25W	Statewide	\$ 5.00	25.00%	\$ 3.78	
Services	Two-Way Accessories - Radio Firmware Upgrade	ISL-UGMTR	Statewide	\$ 125.00	25.00%	\$ 94.45	
Services	Two-Way Accessories - Radio Firmware Upgrade	RR FIRMWARE UPGRADE	Statewide	\$ 16.66	25.00%	\$ 12.59	

* Per DIR Contract, CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)